

# ABOUT NALHEA

Founded in 1982, the National Association of Local Housing Finance Agencies (NALHFA) is the national association of professionals working to finance affordable housing in the broader community development context at the local level. As a non-profit association, NALHFA is an advocate before Congress and federal agencies on legislative and regulatory issues affecting affordable housing and provides technical assistance and educational opportunities to its members and the public. Members are city and county agencies, non-profits, and private firms, such as underwriters, lenders, master servicers, consultants, financial advisers, bond counsel, and rating agencies, which help in producing housing from concept to completion.

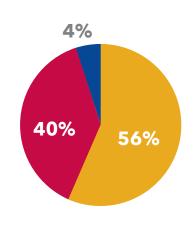
### WHO ARE NALHFA MEMBERS?

NALHFA is the only industry association that connects local housing finance agencies with those that provide products and services that support affordable housing in the United States. Members consist of three categories:

- Regular Members: Housing finance agencies from across the United States committed to providing affordable housing to low and moderate income individuals and families.
- Affiliate Members: Include those that support local housing agencies through their products and services such as investment bankers, law firms, lenders, mortgage brokers, developers, financial advisers, consultants, and more.
- Non-Profit Members: Any person or educational institution in the United States engaged in housing finance activities.

NALHFA has a **97%** renewal rate, which is well above the national average for trade associations!

# **MEMBER CATEGORIES**





### YOUR VOICE ON REGULATORY AND LEGISLATIVE ISSUES

NALHFA is the only local housing finance association in Washington, DC with a government relations team representing your interests on Capitol Hill.

## **NATIONAL POLICY AGENDA**

NALHFA's National Policy Agenda provides an overview on NALHFA's main areas of focus which include: private activity bonds, municipal bonds, Low-Income Housing Tax Credit program, HOME Investment Partnerships and Community Development Block Grant programs, Housing Choice Vouchers, Project-Based Rental Assistance, housing as infrastructure, fair housing, housing finance reform and Duty to Serve, and the Housing Trust Fund.



# **COALITIONS AND PARTNERSHIP**

NALHFA works with key members of Congress, federal agencies, White House staff, and industry coalitions to represent members' interests. Through these partnerships, we are able to take a more effective stance on national issues and provide access to the best tools and services our members need to expand their businesses and further their success.

# ADVOCACY TOOLKIT

NALHFA has developed an Advocacy Toolkit and other resources to help local HFAs tell the story of the work being done to provide affordable housing to families across the country. The toolkit contains materials including talking points, template letters, handouts, best practices, and more.

# COMMUNICATIONS AND ALERTS

Focusing on the latest legislative and regulatory efforts, NALHFA ensures that members have a seat at the table by publishing press releases, action alerts, and offering comments on pending legislation and regulatory matters impacting the affordable housing industry.

# DEDICATED GOVERNMENT RELATIONS TEAM

NALHFA's government relations team is on the ground, gathering up-to-the-minute information about decisions being made in Washington, DC affecting local HFAs. NALHFA sends regular legislative alerts to give you the latest affordable housing news.



### **NALHFA'S ANNUAL CONFERENCE**

NALHFA's annual conference is the perfect venue to gain new insights and stay up-to-date on key trends and issues within the industry. Conference programs cover a wide variety of topics, including:

- Critical legislative and regulatory issues affecting our industry;
- Economic trends and forecasts:
- The latest innovations in single-family and multifamily affordable housing;

# NALHFA'S LEGISLATIVE CONFERENCE

Held annually in Washington, DC, the NALHFA Legislative Conference brings you face-to-face with lawmakers, federal agency representatives, and members of Congress for important dialogue concerning legislative priorities and public policy issues related to affordable housing. This key industry event not only serves as a forum for NALHFA members to discuss challenges faced by their local communities, but also brings together representatives from the Department of Housing and Urban Development, the Department of the Treasury, various congressional offices, and distinguished industry leaders for discussions centered on the driving issues that HFAs need to know.

# YEAR-ROUND WEBINARS AND PODCASTS

NALHFA offers educational webinars and podcasts on a variety of topics including budget and appropriations updates, legislative initiatives affecting affordable housing, best practices for local HFAs, opportunity zones, how to combat homelessness, the latest on RAD, LIHTC and much more!

### **HOUSING NEWSLETTER**

NALHFA's regular newsletter, *Housing Finance Update*, keeps you informed on current affordable housing news, upcoming NALHFA events, opportunities for networking and professional advancement, and more! NALHFA also keeps you connected with consistent email communications, legislative and regulatory alerts, and press releases.

### **NALHFA SOCIAL MEDIA**

From industry changes to upcoming events and education offerings, NALHFA's social media channels keep you connected with our organization and the affordable housing community.

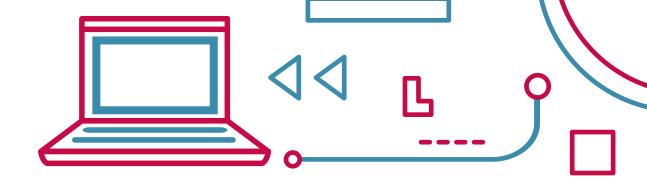




NALHFAnews



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# ACCESS TO LEADING INDUSTRY EXPERTS

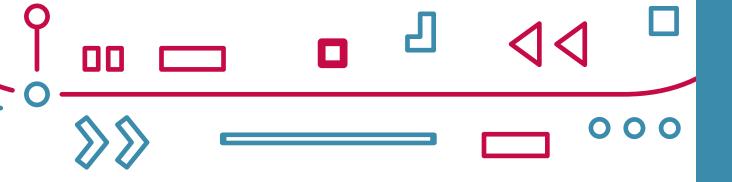
NALHFA is a gateway to the premier experts in the affordable housing industry. Through NALHFA membership, you will connect with top industry leaders from across the United States, establishing a strong and powerful network to collaborate with and learn from. You'll also be able to take advantage of our 'Ask the Expert' program, which leverages NALHFA's network of experts to assist members who are looking for advice, best practices, and/or technical expertise.

# **MEMBERSHIP DIRECTORY**

Available online, NALHFA's Membership Directory helps you connect with fellow members locally and around the country.

# OPPORTUNITIES TO MAKE NEW CONNECTIONS

NALHFA meetings, committees, and special interest groups provide excellent venues to meet with peers and discuss key issues facing the industry. NALHFA membership allows you to work with the industry's best, providing you and your organization with access to the leaders and individuals responsible for making affordable housing in this country possible. NALHFA utilizes the expertise and experience of industry professional and current members to share best practices and creative solutions to combat the affordable housing crisis in our local communities nationwide.



# **TAKE ADVANTAGE OF EVEN MORE**

Along with the advocacy, education, and networking benefits, NALHFA membership will also afford you:

- Discounted registration rates to spring and fall conferences
- Access to member-only discounted rates on NALHFA's exclusive publications such as Bonds for Beginners and ABCs of Housing Bonds
- Members-only access to the NALHFA website
- Placement on NALHFA's e-mail distribution lists

- The ability to post job listings on NALHFA.org
- Access to NALHFA's educational webinar and podcast series
- Ability to earn NDC Recertification Units through events and online education



NAHLFA is an Approved Recertification Provider with the National Development Council.

# **BECOME A MEMBER TODAY**

Every day, Congress is making decisions on issues, which could have a dramatic and devastating impact on the critical programs necessary to provide your community with vital resources and tools to address the affordable housing crisis. Become a member and join forces with the housing finance community and NALHFA's government relations team to make sure that our voice is heard!

Visit www.nalhfa.org/JoinNALHFA to join today, or contact info@nalhfa.org for more information and/or questions pertaining to membership.

# WHAT NALHFA MEMBERS ARE SAYING

"CHA is pleased to join NALHFA because we recognize the importance of having a strong voice in Washington so that the issues facing housing authorities and local housing finance agencies are prioritized and addressed. There is strength in numbers; together, we can tackle the important work we do on behalf of our residents and communities to ensure that affordable housing remains a top priority."

- Eugene Jones, Jr., CEO, CHA

"ProLink has been supporting housing finance agencies for about 20 years now, which is why we are so excited to become a member of NALHFA. It is in our mission to help our clients find efficiencies to optimize their work in order to provide more affordable housing, and we believe that our relationship with NALHFA will help us advance in our mission."

- Shawn McKenna, CEO & President, ProLink Solutions.

"MG is excited to join NALHFA to help local HFAs and local conduit issuers in their efforts to provide affordable housing. We hope to provide education and information on products that may be useful to issuers and look forward to working with NALHFA and its members."

- Seema Mohanty, Managing Director, MG.



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